



### **Global Services**



#### Asia

- ✓ India
- Australia
- ✓ Singapore
- ✓ Vietnam
- ✓ Mauritius

### ✓ Germany

- ✓ France
- ✓ Spain
- ✓ Italy
- Netherlands

#### ✓ Switzerland

- ✓ United Kingdom
- ✓ Sweden
- ✓ Norway
- ✓ Denmark

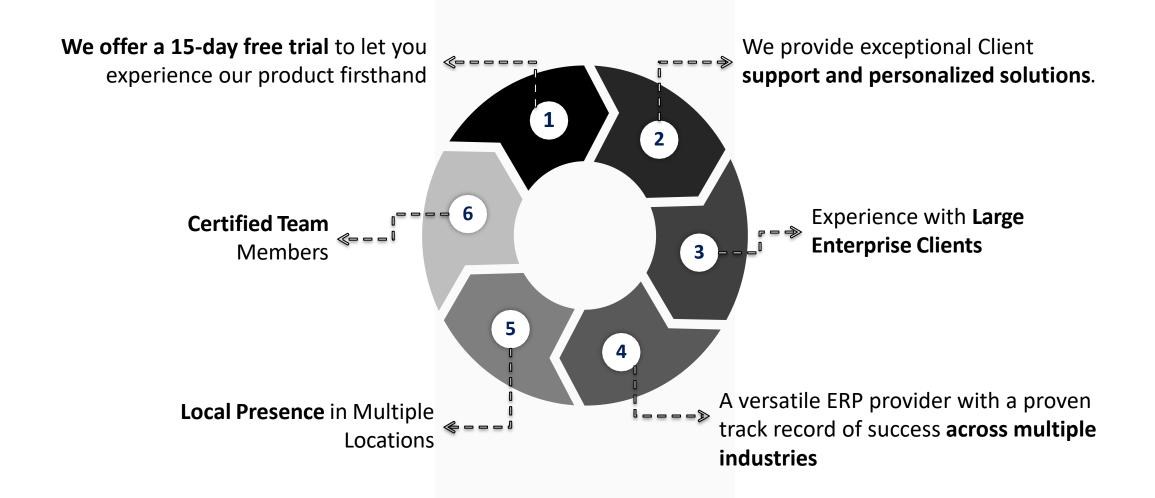
#### Middle East

- ✓ UAE
- ✓ Saudi Arabia
- ✓ Qatar
- ✓ Oman
- ✓ Egypt





## What Makes Us Apart from Others?





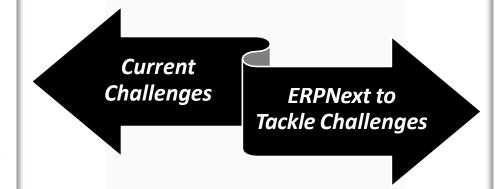
### **ERPNext – Ace of All Trade**

➤ ERPNext is an **100% open** source ERP System,

Gartner rated ERPNext in the top 5 user friendly ERP systems, leaving behind Microsoft, SAP, Bexio and a host other ERP systems! ERPNext has been *rated* amongst top-performing software's by Get App based on verified buyer reviews.

Over **5,000** companies have made themselves ready for the next generation of enterprise with ERPNext.

- ✓ Non Centralized Processes
- ✓ Faulty Decision Making
- ✓ Multiple Software Systems
- ✓ It Takes Too Long to Retrieve Information
- Mobile Access to Information Is Spotty
- ✓ Compliance Remains an Issue



- Centralized process, one source of information and interactions.
- Realtime data for better decision making
- ✓ Single Integrated ERP
- Realtime customized information
- Web based software, No Device restriction
- Accurate tracking and Realtime visible audit trail



## **Comparative Chart**

There are several factors to consider when choosing an ERP software. The software you choose should satisfy business needs, at the same time should be affordable in the long run.

Features	SAP	Odoo	ERPNext
Open Source	×	✓	✓
Easy Integration	×	$\checkmark$	$\checkmark$
Free Trial	×	✓	✓
QR Code/ Barcode Integration	×	×	✓
Easy User Interface	×	×	✓
Multi Language	×	✓	✓
Multi Company	✓	✓	✓
Inter Company	$\checkmark$	×	$\checkmark$
Multi Currency	✓	$\checkmark$	✓
Mobile Device Support	$\checkmark$	$\checkmark$	$\checkmark$
Easy Customization	×	×	✓

For in detail features comparison, please visit: <a href="https://erpnext.com/comparisons/odoo-vs-sap-vs-erpnext">https://erpnext.com/comparisons/odoo-vs-sap-vs-erpnext</a>



### **ERPNext Modules**



#### **Financial Accounting**

**Chart of Accounts** 

Journals And Payments •

**Auto-invoicing** 

Accounting

**Billing And Pricing** 

Banking

Multi-currency



#### **Order Management**

Real-time View of Sales •

Stock Replenishment

& Purchases

Warehousing

Manage Lots

- **Automated Invoicing**
- Multi-channel Sales
- **Accounts Receivable**
- **Customer Access**
- **Accounts Payable**
- **Documents Storage**
- **Vendor Management**



#### HR & Payroll

- **Talent Acquisition**
- Shift, Attendance & Leave
- Performance Appraisal
- Expense, Tax & Benefit •
- **Bulk Salary Processing**

- **Runtime Salary** 
  - Adjustments
- **Conditional Salary** 
  - Computation
- Self Service



#### Manufacturing

- Bill of Material (BOM)
- **Shop Floor** 
  - Management
- **Sub Contracting**
- **Batched Inventory**
- **Material Resource**

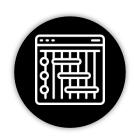
**Planning** 

- **Capacity Planning**
- **Quick Stock Balance**
- Different Types of
  - Manufacturing Add-on

**Features** 



### **ERPNext Modules**



#### **Projects**

- Agile Project
   Management
- To-do List & Real-time
   Chat
- Document Storage

- Time-Tracking & Billing
- Profitability Analysis
- Project Audit
- Gantt/ Kanban



#### **CRM**

- Sales Pipeline
- Omnichannel
   Interactions
- Quotations With
   Different Print Formats

- Digital Marketing
- Reports
- Automate Daily Chores
- Sales Team Efficiency



#### **Asset Management**

- Asset Lifecycle
- Asset Inventory
- Purchasing Assets
- Selling Assets
- Asset Depreciation

- Scrapping Assets
- Asset Value Adjustment
- Asset Reporting



#### **Inventory & Warehousing**

- Quick Stock Balance
- Stock Replenishment
- Quality Inspection
- Control And Fetch
   Pricing

- Item Variants
- Multiple Units of
  - Measure
- Stock Aging
- Landed Cost Voucher



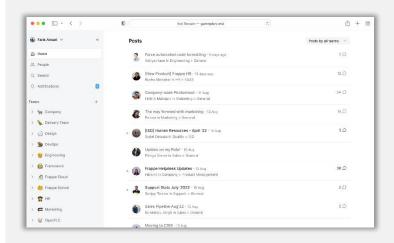
## **Highlighting Add-ons**

### Frappe Insights



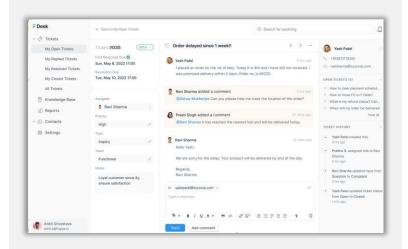
Frappe Insights simplifies data analysis for non-technical users, filling the gap in the framework by providing an accessible solution to analyze and visualize structured data without developer expertise.

### Gameplan – Internal Chat



Gameplan a easy communication app, simplifies remote team communication through categorized, asynchronous discussions and integrates knowledge capture into project and team documentation.

### Helpdesk

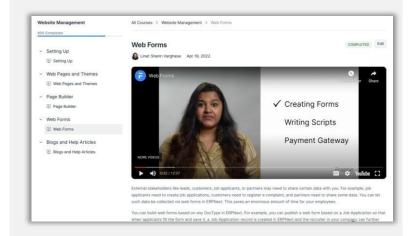


Frappe Helpdesk equips you with the necessary tools for efficient and meaningful customer interactions, ensuring customer satisfaction.



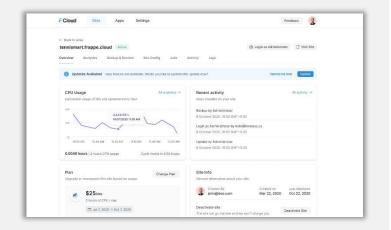
## Highlighting Add-ons

### Frappe LMS



Frappe LMS is an open-source Learning Management System with a user-friendly interface, prioritizing a clean and simple user experience for enhanced learning.

### Frappe Cloud



Frappe Cloud eliminates server procurement and setup hassles, allowing you to concentrate on your business goals.



## **Frappe Cloud**

Benefits		Self Hosted Eg. AWS, Digital Ocean		Frappe Cloud
Easy & Faster Deployment	×	Install and deploy with Linux Shell	✓	UI based containerized deployments
Automated Upgrades to Frappe Apps	×	No (Manual)	✓	Yes, easy and assisted upgrades
Automated Backup and recovery	×	No (Manual and error prone)	✓	Automated backups and recovery
Automated Logs and monitoring	×	Manual configuration	✓	Automated and always on
Centralized database for multi-tenant deployments	×	No	✓	Yes
Centralized access control	×	No	✓	Yes, Team level permissions and key based SSH access control
Best practices and pre-configures DevOps	×	You setup your own devops practices	✓	Preconfigured best practices
Frappe Commissions			✓	Frappe



## **Frappe Dedicated Support**



### **Product Warranty**

This includes warranty for replicable bugs for supported features (as per the product manual) for a given version. The resolution time will depend on the severity of the bug reported.



### **Infrastructure Support**

This includes end to end support for hosting ERPNext in customer environments which includes deployments, updates, scalability support, availability support, compliance support and integration support.



### **Large DB Support**

Perfect for clients with substantial data volumes, such as consumer bills, IoT device data, or retail POS, Frappe engineers assist in optimizing queries and indexing.



## **Key Features**

Intelligent Dashboard

Includes intelligent dashboard & report.

Limited Capex & Opex.

ERPNext is 100% open source, no license cost included. Low Code No Code Framework

Easy to adapt to new business requirements and processes, still be integrated. Cloud Based Solution

Cloud based solution accessible from any where any time.

Work on any Device

ERPNext is accessible on any device supporting the latest browser like mobile, laptop, tablet, etc.

Easy Third Party Integration

ERPNext is
easy to
integrate with
any third party
solutions
supporting
integration
and API.

No User Restriction

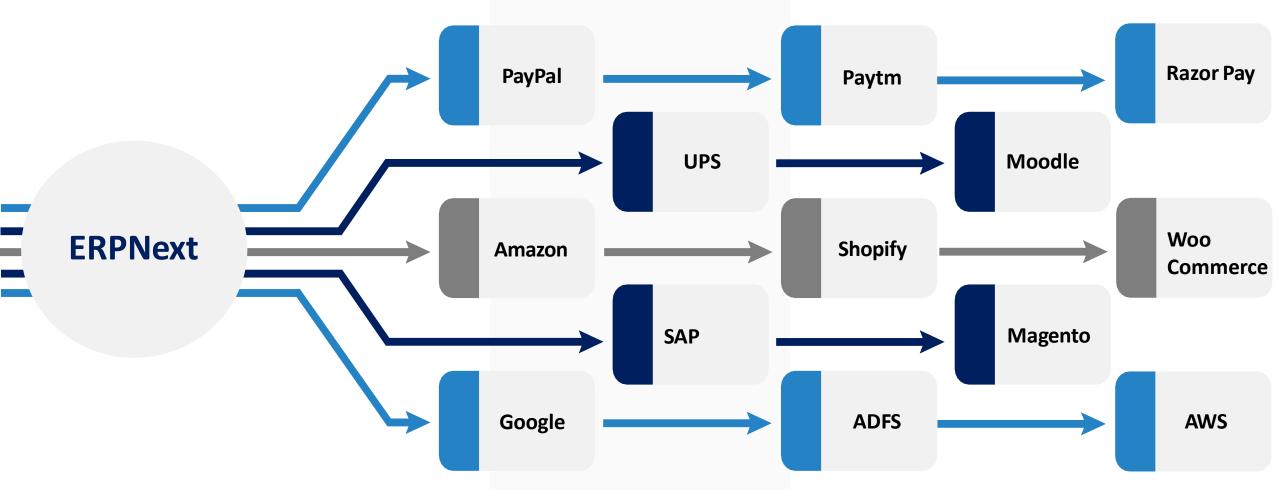
No user limitation, organization can onboard unlimited users.

Bank Integration

ERPNext can be accessible with Payment Gateway and Banking system.



## **Third Party Integrations**







# Thank You!!!



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